# Welcome to our Wholesale Market!



Takamatsu City
Central Wholesale Market

# What is the Takamatsu City Central Wholesale Market?

# The Role of the Wholesale Market

The Takamatsu City Central Wholesale Market was established in 1967 as the 25th wholesale market in Japan, based on the Wholesale Market Law.

Prices tend to fluctuate because, unlike other goods, produce and flowers are perishable. This makes them difficult to store for very long without losing their freshness.

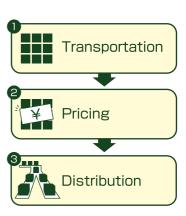
The wholesale market provides shop space to producers as well as a fixed place for distributors and retailers to conduct business. It also ensures that consumers receive goods speedily, while they are still fresh.



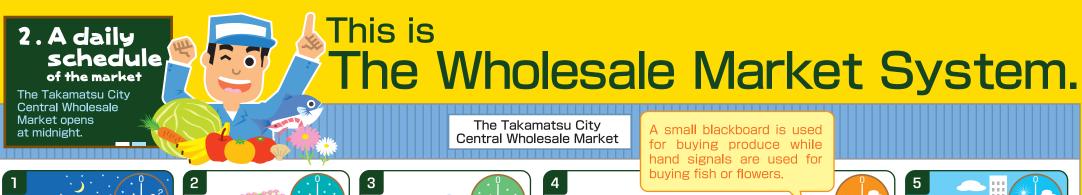
The Takamatsu City Central Wholesale Market makes sure that the wholesale trade of all perishables and flowers is conducted in a sanitary environment, with efficiency and at appropriate prices.

Tasks involve transporting goods to the Market and then pricing and distributing them on a daily basis.





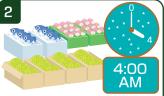






# Goods Arrive

From midnight till dawn, goods arrive from not only Kagawa prefecture but also from all over Japan.



## Sorting and Arranging

The goods are sorted and displayed attractively in the Market.



## Pre-auction Inspection

Before the auction. buyers look over the products displayed. decide what they want to buy and the price they are willing to pay.

Wholesalers

Produce Section

Marine products

Section

Floriculture Section

2 Companies

2 Companies

1 Company



## **Pricing**

The auction begins with the highest bidders purchasing the goods. The auction usually starts at 5:30a.m and ends around 10a m





### Sales

The buyers take the auctioned goods back to their stores.



Producer's

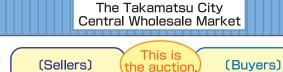
Growing Area

**Producers** 

Commissions and Purchases

Cooperatives

Brokers in **Growing Areas** 



**Auctions** 

Negotiated

Sales

A negotiated sale is one in which the seller and the purchaser agree on a price through consultation.

Over the Counter Sales

**Negotiated Sales** Fixed Price Sales

General Buvers Fixed Price

Sales

General

Market **Participants** 

**Brokers** 

Fixed Price Sales



Customers

#### Market Organizer



Takamatsu City
manages the improvement
and maintenance of
Market facilities, authorizes
business activities, and
ensures proper business
practices are followed.

#### Wholesalers '



Wholesalers sell consignments from producers to brokers and transaction participants at the auction.

#### **Brokers**



The term broker refers to the person who purchases a large amount of stock from wholesalers. The broker then sorts the goods for sale at the different stores in the Market where they are sold to Market participants and to general buyers.

#### Market Participants,



Representatives of stores and businesses, such as fishmongers, greengrocers, fruit shops, florists, and supermarkets in the city, participate in the auction. They sell the goods they purchased at the Market in their stores.

#### **Traders**



Traders run premises inside the Market, for example restaurants, grocers,banks, etc., for the convenience of Market users.

#### General Buvers



General buyers purchase goods for use in stores and businesses located outside the Market.

They include restaurants, food processing plants, retail stores, caterers, etc.

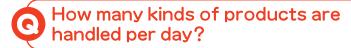
Please
feel free to
contact us
if you have
any questions
about the
Central
Wholesale
Market!



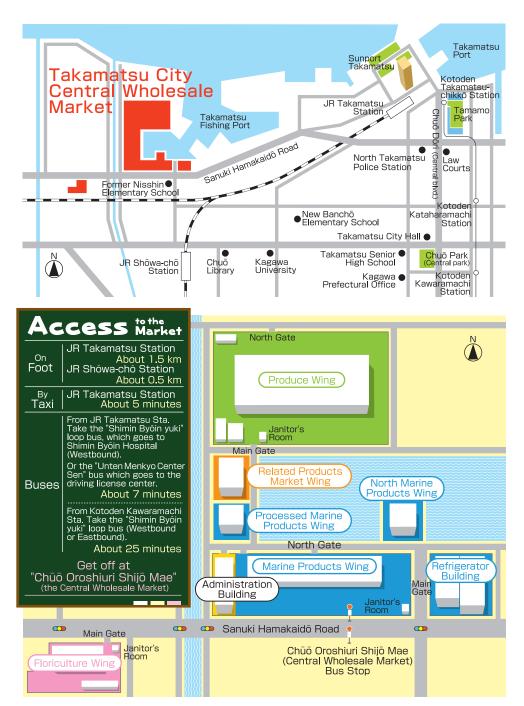
A The early shift workers get up at 2 am. In addition, some workers are on night shift, managing the goods.



About 60 million yen each for the marine products and the produce sections, and about 10 million yen for the floriculture section.



Approximately 120 vegetable items, 100 fruit items, 200 marine product items, and 150 flower items.



#### Takamatsu City Central Wholesale Market

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